

# BILZ USA

## SALES ENGINEER

## INTERNSHIP

Bilz USA engineers leveling and vibration isolation solutions for experts with high standards and unique requirements. Their product line features German engineered parts that are of the highest quality and built to last.

Currently in growth mode, Bilz USA is looking for an Inside Sales Engineer to handle inbound leads, inquiries and help troubleshoot with our clients. This candidate will be a motivated self-starter who can help clients solve their problems and provide the best answers to their questions through the sales process and will have technical background and experience to speak with engineers about their application.

Additionally, the Sales Rep will work directly with the marketing team to guide and direct the type of content, campaigns and products Bilz USA needs to promote to aid in the lead generation efforts.

This is an inside rep position. This position will generate new leads and support inbound leads all the way through to the sale, including understanding applications and engineering on more technical projects (with the help of our application engineers).

### Day to Day Responsibilities

- Prospecting
- Calling
- Emailing
- Running LinkedIn
- Managing all inbound inquiries
- Generating Quotes
- Managing deal pipeline
- Managing contact profiles
- Nurturing leads into sales with follow-up process

**Candidates should send their resumes to:**

*Matt Brower - Sales Manager*

*Bilz USA*

[mattbrower@bilz-usa.com](mailto:mattbrower@bilz-usa.com)