



## MONTE AHUJA COLLEGE of BUSINESS

### Graduate BUSINESS

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# MASTER of

# BUSINESS ADMINISTRATION

## LEVEL I BASIC PROFICIENCY

CREDITS

† Courses in Level I provide basic skills that help assure successful completion of graduate level work. These courses are waived on the basis of GMAT/GRE results (16-19th % verbal waives GAD 501; 20th % Verbal waives GAD 501 & 502; and 25th % Quantitative waives OSM 500).

- **GAD 501** Business English 4
- **GAD 502** Intermediate Business English 3
- **OSM 500** Mathematical Models for Business 2

## LEVEL II BASIC BUSINESS KNOWLEDGE

CREDITS

† Courses in Level II provide knowledge of the basic business disciplines to prepare students for upper level MBA courses. These are waivable on the basis of recent undergraduate business coursework.

- **ACT 501** Financial Accounting 3
- **ECN 503** Economic Concepts 3
- **FIN 501** Financial Management 3
- **GAD 515** Communications for Managers 3
- **MBA 500** Environment of Business 3
- **MGT 501** Management and Organizational Behavior 3
- **MKT 501** Marketing Theory and Practice 3
- **OSM 503** Statistical Methods for Business Decisions 3
- **OSM 511** Operations Management 3

## LEVEL III PROFESSIONAL PREPARATION

CREDITS

### GROUP A FUNCTIONAL CORE (12 CREDITS)

- **ACT 600** Managerial Accounting 3
- **FIN 601** Financial Policies 3
- **MKT 601** Marketing Management 3
- **MGT 601** Human Resources Management & Labor Relations 3

### GROUP B INTEGRATIVE CORE

- **MBA 600** Team Dynamics 1
- **MBA 602** International Business 3
- **MBA 603** Management of Innovation and Technology 3
- **MBA 660** Integrative Business Strategy 4

\*Completion of Level 1 & 2 requirements and Group A Functional courses in Level 3 must be completed prior to enrollment

### GROUP C ELECTIVES - SEE REVERSE FOR OPTIONS

- **ELECTIVE** Business Elective (500 or 600 Level) 3
- **ELECTIVE** Business Elective (600 Level) 3
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NOTE: Internships and Independent Study can be applied as an Elective

† Once an individual has applied, the graduate catalog of their start date will determine the above.

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### LEVEL III ELECTIVE DESCRIPTIONS

#### ACCOUNTING

**ACT 521** Cost Accounting (3) / **ACT 555** Internal Auditing (3) / **ACT 560\*** International Accounting (3), **ACT 562** Tax II (3) / **ACT 584** Governmental and Institutional Accounting (3) / **ACT 621** Federal Income Taxation (3) / **ACT 633** Cost Accounting Theory and Analysis (3) / **ACT 636** Federal Income Taxation of Corporations and Shareholders (3)

#### BUSINESS LAW & ETHICS/ COMPUTER & INFORMATION SCIENCE

**BLW 511** Business Law and Ethics (3)

#### FINANCE

**FIN 604** Management of Financial Institutions (4) / **FIN 605** Financial Markets (4) / **FIN 606** Investment Analysis (4), **FIN 610** Real Estate Finance (4) / **FIN 612** Real Estate Investment (4) / **FIN 615** Derivative Securities (4) / **FIN 621\*** International Financial Management (4) / **FIN 673** CFA Level I Preparation (2-4)

#### HEALTH CARE ADMINISTRATION

**HCA 515** Medical Care Organization (3) / **HCA 616** Seminar Health Quality, Policy (3) / **HCA 625** Health Informatics (3) / **HCA 640** Health Care Law and Ethics (3) / **HCA 650** Long-Term Care (3)

#### INFORMATION SYSTEMS

**IST 600** Fundamentals of System Development (3) / **IST 601** IT for Competitive Adv (3) / **IST 602** Adv Prog. of Bus System (3) / **IST 603** Systems Analysis Methods (3) / **IST 604** Modern Database Design/ Implementation (3) / **IST 606** Management of Bus Networks (3) / **IST 635** Bus Value of Information Tech (3)

#### MASTER OF BUSINESS ADMINISTRATION

**MBA 650** Sustainable Business Practices (4) / **MBA 651** Sustainable Business Practicum (4)

#### MANAGEMENT

**MGT 504** Organizational Theory & Design (3) / **MGT 522** Labor Law (3) / **MGT 531** Employment Practices Law (3) / **MGT 543** Entrepreneurship (3) / **MGT 557** Human Resources Info Systems (3) / **MGT 577** Managerial Skill Development (3) / **MGT 587** International Management (3) / **MGT 602** Adv Wage/Employment Theory (3) / **MGT 604** Leadership & Interpersonal Effectiveness (3) / **MGT 605** Organizational Development (3) / **MGT 640** Compensation & Benefits (3) / **MGT 641** Employment Planning (3) / **MGT 651** Collective Bargaining (3)

#### MARKETING

**MKT 511** Retail Strategy & Marketing (3) / **MKT 531** Marketing Research (3) / **MKT 550** Selling & Sales Force Mgmt (3) / **MKT 552** Business-to-Business Marketing (3) / **MKT 554** Online Marketing Strategies (3) / **MKT 556** Customer Relationship Management (3), **MKT 604** Strategic & Tactical Marketing (4) / **MKT 606** Advertising/Promotion Mgmt (4) / **MKT 607** Product Mgmt (4) / **MKT 608\*** Global Marketing (4) / **MKT 640** Field Experience Abroad (4)

#### OPERATIONS & SUPPLY CHAIN MANAGEMENT

**OSM 515** Case Studies in Operation Mgmt (3) / **OSM 517** Lean Six Sigma (3) / **OSM 524** Transportation Management (3) / **OSM 525** International Operations Mgmt (3) / **OSM 527** Strategic Sourcing/Purchas Mgmt (3) / **OSM 534** Multivariable Analytics SAS (3) / **OSM 538** Intl Field Exp Sup Chain Mgmt (3) / **OSM 601** Supply Chain Analytics (3) / **OSM 611** Applied Business Forecasting (3) / **OSM 621** Service Operations Management (3) / **OSM 622** Project Management (3) / **OSM 623** Supply Chain Management (4) / **OSM 624\*** Global Operations Management (3) / **OSM 645** Stat Quality Control/ Improvmt (3), **OSM 652** Sustainable Supply Chain Mgmt (4) / **OSM 696** Current Problems (1-4)

\* Approved substitute for MBA 602 (International Business): ACT 560, FIN 621, MKT 608 or OSM 624