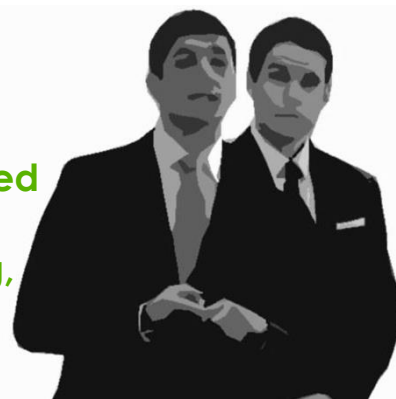


THE ACG CUP

The ACG Cup is a unique case study competition designed to give students from leading MBA programs invaluable insight into mergers and acquisitions, investment banking, financial advisory and private equity.



Friday, January 19, 2018 – The Union Club, Downtown Cleveland

BENEFITS:

- Exposure to leading finance professionals and organizations in the region.
- Opportunity to learn about corporate finance by looking at a transaction from the perspective of the owner, the buyer, the financial advisor, the equity investors, the debt providers and the management team.
- Highly realistic case study provides unique, relevant experience in a team-oriented setting.
- The boardroom presentation provides a real-life “pitch” environment to a judging panel that has collectively done hundreds of deals.
- Individual team feedback from a member of the judging panel.

PRIZES: The winning team receives an all-expenses paid trip to InterGrowth, (<http://intergrowth.org/>) ACG’s Global conference, attended by 2,000 M&A professionals. This year, InterGrowth will be held in San Diego, CA May 2 – 4, 2018. Cash prizes will be awarded to the second place team members. The top three teams will be invited to the ACG Cleveland Dealmaker Awards on Thursday, January 19, 2017. The Dealmaker Awards is Northeast Ohio’s premier business networking event with over 700 professionals expected to attend.

CASE STUDY: Finance / Investment Banking / Private Equity case study prepared by Houlihan Lokey (www.hlhz.com), with contributions from other ACG finance professionals. Houlihan Lokey is one of the nation’s leading middle market investment banks and is headquartered in Southern California.

TEAMS: Teams may consist of up to 5 MBA students each; each school can enter up to three teams. Total participation is limited to 14 teams. Registration is open up until the date that the case is released, however, is on a “first come, first serve” basis.

PREPARATION: The Case will be released on Friday, January 6th via a virtual data room hosted by Merrill Datasite. Participating teams will have one week to prepare their presentation to a panel of judges. Prior to the competition, educational webinars presented by Training the Street will be made available via the virtual data room. While these webinars touch on valuation methods, it is recommended that participants have additional valuation coursework / training prior to the competition.

COMPETITION: Each team presents to an experienced judging panel of local professionals with a broad variety of backgrounds in: investment banking, private equity, accounting, commercial lending, and legal. Presentations are 20 minutes in length including interactive questions by judges.

The Cleveland ACG Cup is sponsored by the Cleveland chapter of the Association for Corporate Growth. ACG is the premier global association for professionals involved in corporate growth, corporate development, and mergers and acquisitions for the “middle market.” For more info, go to: www.acg.org

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